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# **Fund Raising (Teach Yourself)**

Tony Elischer



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## Fund Raising (Teach Yourself)

Tony Elischer

#### Fund Raising (Teach Yourself) Tony Elischer

This is a guide to raising funds, from whatever source and whatever the funds needed, and provides step-bystep guidance to a wide range of fund raising techniques, including collections, corporate fund raising, organizing fund raising events and direct marketing. The author also includes guidance on setting up a charity, the role of PR and consultants in fund raising, and tax and VAT.

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