



# 1000 Best eBay Success Secrets: Secrets From a Powerseller

*Greg Holden*

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## **1000 Best eBay Success Secrets: Secrets From a Powerseller** Greg Holden

According to an AC Nielsen study conducted in early 2005, as many as 724,000 Americans depend on eBay sales for all or part of their income. But it is becoming more difficult to run a profitable business on eBay, as its sales growth slows and fees increase. Sellers are being squeezed between these two factors.

In order to thrive in this unique marketplace, sellers need to spend their money wisely, buy goods that will sell at low prices, market those goods aggressively and develop a well-rounded business presence. 1000 Best eBay PowerSeller Secrets is packed full of insider secrets and strategies designed to help readers accomplish all this and more. Topics include:

- Researching items to maximize profitability
- Dealing with buyer questions
- Making the payment process run smoothly
- Confronting problems after the sale ends
- Boosting customer satisfaction through packing and shipping

1000 Best eBay PowerSeller Secrets provides tips, strategies and prescriptions for making any eBay business venture healthier, wealthier and wiser.

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