



An Engineer's Guide to Silicon Valley Startups

2nd Edition

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This book covers topics of interest to anyone who wants to work at startups: 1. How do you get a job at a startup? 2. How do I choose which startups to talk to? 3. How does one approach interviewing at a startup? 4. Once an offer is pending, how do I negotiate compensation? 5. Once at a startup, what should I do to maximize any gains from my stock options? Drawing from 17 years of work at various pre-IPO corporations in Silicon Valley, the author provides answers to the above questions, including extensive examples, case studies and detailed background.

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